

Last summer's pilot campaign: a

Win-Win!





- √ 300 car cards were displayed on Red and **Orange Lines Aug-Oct**
- ✓ QR Code linked consumers to Smart Phone friendly-version of MassGrown
- **▼ RESULTS:** greater visibility of MA Ag products & destinations

20+M visitors to metropolitan Boston annually 1/3 Bostonians use public transportation 1 out of 3 own Smart Phones Boston's 100+ colleges & universities contribute \$4.8B to economy annually 50% of Bostonians live within 5 minutes of subway station







Next Phase: North/South Commuter Rail

- Overall ridership @ record highs (>175K daily)
- 5th busiest rail system in US
- Average commuter spends 40 min. in close proximity w/ MBTA advertising messages
- Commuter rails incl. South and North Station lines that spider out from Boston to Kingston, Middleborough, Stoughton, Providence, Franklin, Worcester, Fitchburg, Lowell, Haverhill, Newburyport, and Rockport

Riding the rails with MassGrown & Fresher



BENEFITS to joining our 2012 MBTA campaign:

√ Reduced rates & bonus coverage



- ✓ Premium visibility on our MassGrown & Fresher website*
- ✓ Agri-Google map helps consumers find you fast!
- ✓ Opportunity to leverage \$10K federal specialty crops grant
- ✓ Complementary PR via press releases, TV, radio, social network media, and events we'll organize
- √ MassGrown page views have "grown" 75% from 2010

^{*} MassGrown & Fresher website ranks high on Google searches; website url is cited in major publications and is linked on Mass.Gov; MassGrown & Fresher page views grew 75%



MassGrown & Fresher

Help us MATCH our \$10,000 specialty crop grant. You'll get:



- √ 4+ weeks of reduced-rate advertising on the North/South MBTA commuter rails
- ✓ Bonus coverage on the Red & Orange Lines
- ✓ Free PR to major newspaper/magazine publications/radio stations
- ✓ Spotlight on our MassGrown & Fresher website
- ✓ Frequent mentions on Twitter

For more information contact Rick LeBlanc at 617.626.1759 or Richard.LeBlanc@state.ma.us

